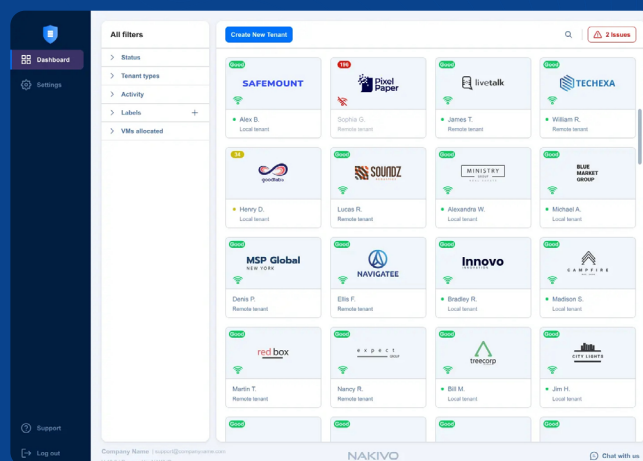


NAKIVO Backup Solution for MSPs

NAKIVO Backup & Replication for MSPs allows service providers to seamlessly integrate different data protection services into their portfolios. The solution offers simple deployment, management and maintenance, with NAKIVO's engineers ready to assist at any time.



KEY BENEFITS

2X FASTER
installed on NAS

50% LOWER COST
than other vendors

100 TENANTS
in one deployment
of the solution

9+
recovery options including
instant VM restore

4.8
star ratings for saving
time and money

5 MINUTES
to deploy and configure

Why choose NAKIVO for your MSP business

Full suite of data protection services

Provide BaaS, DRaaS and data protection administration services through the dedicated MSP Console to different types of customers, including customers with standalone deployments of NAKIVO Backup & Replication

Simple administration

The NAKIVO solution is designed to fit seamlessly with other IT services provided, requiring no special training for MSP staff to get started. The centralized web interface helps you have full visibility of all data protection activities and services at all times.

Self-Service Portal

Allow local tenants to manage their own data protection activities, for example, performing granular or full recoveries. Use role-based access controls to specify the roles and permissions available to customers.

Advanced multi-tenant mode

Create and add up to 100 isolated tenants in a single solution deployment, including local and remote tenants. Manage all your customer data protection infrastructures and activities from a centralized dashboard.

Tenant resource allocation

Allocate data protection infrastructure resources, including hosts, clusters, VMs, Backup Repositories and Transporters to local tenants based on their specific needs.

Direct Connect

Connect to customers' remote resources via a secure single port connection. This means that you do not need to carry out lengthy VPN configurations and quickly set up a secure port.

Excellent vendor support

Free demos and deployment sessions for you and your customers to get you started with NAKIVO Backup & Replication. 24/7 tech support when you need to ensure the strictest SLAs.

MSP-friendly pricing model

One of the most competitive pricing models on the market for the level of enterprise-grade features delivered. Optimized licensing to avoid unused capacity with flexible per-workload subscription model – monthly payments or annual commitment.

Deliver a full suite of data protection services at 50% less costs

All-in-one solution

Backup, Replication, Instant Recovery, Monitoring for VMware, Site Recovery, Real-Time Replication, Ransomware Protection and Recovery

Can run anywhere

NAS, Linux, Windows, VA, AMI

Protects virtual, physical, cloud, SaaS

VMware vSphere, VMware Cloud Director, Microsoft Hyper-V, Nutanix AHV, Amazon EC2, Windows, Linux, NAS, Microsoft 365, Oracle RMAN

Instantly restores everything

Files, application objects, VMs, bare metal

Powerful cybersecurity

Immutable backups in the cloud and locally; pre-recovery malware scan

Ultimate availability with disaster recovery

Disaster recovery orchestration with Site Recovery; Real-Time Replication for VMware for shortest RPOs and RTOs

Saves yours and customer's budget

Up to 20 times the cost that would be spent on other backup and replication solutions.



2022 Gartner® Magic Quadrant™

Honorable Mention in Enterprise Backup and Recovery Solutions Category

What MSPs say about NAKIVO

Simply has the right mix of features, pricing, and usability for both us and our clients.

Andrew Armstrong,
Owner of Armstrong Labs

NAKIVO's multi-tenancy and self-service have saved Systemec more than 20% in operational data protection and cloud services costs.

Marco Teelen, Manager
of Internet Services at Systemec

With multi-tenancy, we ultimately deliver BaaS, DRaaS and RaaS for VMware and Hyper-V VM environments more efficiently and cost-effectively to our customers.

Pekka Rasi, CTO at EverTech

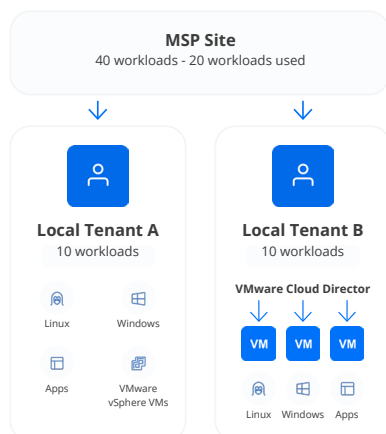
The team found the multi-tenant version to be the most feature-rich, intuitive, and far and away the easiest solution to implement and support.

Michael Marchuk, Senior Technical Director at American Datacenters

Tailored BaaS and DRaaS with NAKIVO

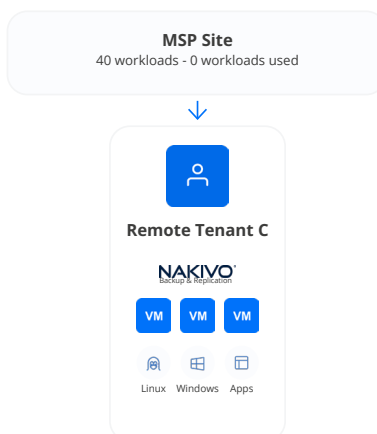
USE CASE 1

BaaS and DRaaS using the MSP's capacities



USE CASE 2

Data protection administration using the customer's capacities



Ready to get started?

TRY FOR FREE

GET FREE DEMO